

MCA SCRIPT PRESENTATION

➡ HI ,THIS IS (AGENT NAME) I'M THE BUSINESS MANAGER CALLING FROM PAYLO CAPITAL... WE ARE A NATIONAL LENDING COMPANY SPECIALING IN MERCHANT LOANS TO SMALL BUSINESSES ...HOW ARE YOU TODAY?

➡ I wanted to give you a call because few of our lenders are interested in speaking with you and want to give you an offer. Are you still in need of funds?

➡ if Yes- proceed in asking the PART 2: PREQUALIFICATION questions
I just need some basic information..

- ➡
1. How much money do you need?
 2. How would use the money? (payroll-equipment-marketing) Give them the choices!
 3. Approvals are based on your average monthly deposits. Do you deposit more then **\$15k per month**?
 4. Would your Credit score be (**above 600**)? Last question.
 5. Are you accepting credit cards at your business

➡ Now that I have verified all your information -ARE YOU LOOING FOR MONEY NOW?

OK WOULD YOU LIKE TO TALK TO MY LOAN BROKER BRUCE PIAZZA ABOUT GETTING YOU AN OFFER?
DO YOU HAVE A MINUTE NOW TO SPEAK TO HIM GREAT?

HE IS ON THE PHONE RIGHT NOW SO GIVE HME A FEW MONUTES AND HE WILL CALL YOU RIGHT BACK
WE NEED YOUR EMAIL TO SEND YOU AN OFFER!