

LOCAL LEAD TRANSFER ONLY

Hi, IS _____ AVAILABLE? My name is [Your Name], from PAYLO PROCESSING Hi how are you today? Great! Just going to take a minute of your time here...

THE REASON FOR MY CALL IS THAT WE ARE SHOWING BUSINESSES HOW TO **ELIMINATE A 100%** OF THEIR CREDIT CARD FEES (SO IF YOU ARE TAKING CARDS AT OUR BUSINESS YOU'LL PAY NO MORE FEES) PLUS **WILL PAY YOU** \$300 TO \$2,000.00 PLUS PER YEAR TO DO IT!

LET ME ASK YOU A QUESTION DO YOU PAY MORE OR LESS **\$99** PER MONTH NOW? WELL WITH US YOU PAY ZERO - QUARANTEED!

NOW MY SALES PARTNER BRUCE PIAZZA WILL BE IN YOUR PART OF TOWN TOMMORROW COULD HE DROP BY AND SHOW YOU OUR PROGRAM? GREAT ! MORNING OR AFTERNOON BETTER FOR YOU?

IF NO

IF YOU CAN'T SET APPOINTMENT- BUILD YOUR FUNNEL WITH OPTION 2

WELL WE ALSO HAVE PUT TOGETHER A **SHORT 2-3 MINUTE** VIDEO EMAIL THAT EXPLAINS EXACTLY HOW IT WORKS AND- WHAT IT WOULD LOOK LIKE IN YOUR BUSINESS -WOULD YOU BE INTERESTED IN THAT ? GREAT! PERFECT! - WHAT IS YOUR EMAIL AND WHOM SHOULD I MAKE IT ATTENTION TO?

GREAT! ILL SEND THAT NOW. **THEN I'LL FOLLOW UP WITH YOU IN A FEW DAYS**
HAVE A GREAT DAY

THIS HOW YOU CONTINUE THE CONVERSATION BUILD YOUR CALL BACKS!